

## Building Successful International Partnerships

### MAIN INFO

<b>SALTO E&amp;T link:</b>	<a href="https://salto-et.net/events/show/CZ01_0488_TSS_2023">https://salto-et.net/events/show/CZ01_0488_TSS_2023</a>		
<b>Sector:</b>	<b>HE</b>	<b>Priority:</b>	Increase the quality of programme implementation (2021-27)
<b>Scope:</b>	Transnational		
<b>Type of presence:</b>	Face-to-Face	<b>Venue country:</b>	Czech Republic
<b>Venue city:</b>	Prague	<b>Working language:</b>	English
<b>Key Action:</b>	KA2	<b>TCA documents:</b>	Building Successful International Partnerships.pdf
<b>Postponed:</b>	No	<b>E+ Academy:</b>	No
<b>Start date:</b>	16.10.2023	<b>End date:</b>	18.10.2023
<b>Subtopic:</b>	<b>strategic partnership</b> <b>project management</b>		

### TCA DESCRIPTION

<b>Themes and goals:</b>	<p>The training event is designed to help (prospective) KA2 project coordinators improve their ways of forming and managing an international project team, planning a project and writing a project application, finding further funding for after their current project will have run its course, gaining the interest of the relevant stakeholders and keeping them engaged, working with the lump sum model, and organizing project events. The participants are going to work with the following trainers/experts: Anna Stina Sinisalo, University of Helsinki, Head of Development, International Affairs Shane Lordan, University College Dublin, Global Networks and Projects Manager Cristina Rigman, freelance, Strategist &amp; Experience Designer Paul Guest, Orientra, expert and evaluator. All trainers have gained a considerable expertise regarding KA2 Cooperation Partnerships projects in higher education and are looking forward to sharing their insights with the participants. Please see the draft agenda of the training for detailed descriptions of the individual workshops and more information on the speakers. The event will also work as a platform for networking....</p> <p>Building Successful International Partnerships is a second, international edition of a training event that took place in October 2022. The 2022 event was attended by 30 participants from the Czech Republic, mostly academics who have coordinated a KA2 Cooperation Partnerships project, who have applied for one and almost succeeded, and / or who are in the process of preparing a new project application. There were also a couple of university project support staff members. During the two-day training the participants attended workshops on how to find partners from other HEIs and how to make the most of the synergies between the individual actions of Erasmus+ and other funding schemes (Anna</p>
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Stina Sinisalo, University of Helsinki), how to successfully engage all important stakeholders in their project (Shane Lordan, University College Dublin), how to go about establishing a successful cooperation with private companies (Perry Hobson, Breda University of Applied Sciences), and how to employ virtual and co-creative methods for successful projects (Philipp Baur and Björn Nyström, Uppsala University).

**Expected results:**

Upon the completion of the training, the participants will have improved their ways of forming and managing an international project team, planning a project and writing a project application, finding further funding for after their current project will have run its course, gaining the interest of the relevant stakeholders and keeping them engaged, working with the lump sum model, and organizing project events.

**Additional information:**

The Czech NA covers accommodation for 2 nights (October 16 check-in; October 18 check-out). Participants will be accommodated in single rooms in at least a four-star hotel located in Prague city center. Arrival day: Monday, October 16, 2023, Welcome dinner at 19.00 Workshops: Tuesday, October 17, and Wednesday, October 18, 2023 + a scenic networking dinner on Tuesday Departure: Wednesday, October 18, 2023, early afternoon - the event ends at 14.15 A detailed agenda of the event listing the name of the hotel, the name of the restaurant and of the conference venue will be uploaded in due time.

## PARTNERS AND PARTICIPANTS

**Organiser NA:**

CZ01 - Dum zahranični spolupráce - Centre for International Cooperation in Education

**Number of participants:**

50

**Target group:**
**Erasmus+ Programme experience level:**
**Profile of participants:**

This training is open to: Academics  
Project managers from higher education institutions  
Potential beneficiaries interested in KA2 Cooperation Partnerships in HE  
Current beneficiaries of KA2 Cooperation Partnerships in HE

**Participants per country:**
**Sending partner(s) - Booked places:**

AT01 - 3	CY01 - 2	CZ01 - -	DE01 - 4	DK01 - 3	FI01 - 3	LV01 - 2
MT01 - 2	NL01 - 2	PL01 - 4	SK01 - 2	SE01 - 3	TR01 - 3	IE02 - 2

**Pending Sending partner application(s) - Booked places:**

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**Accepted Sending partner(s) - Accepted**

AT01 - 3	CY01 - 2	CZ01 - 17	DE01 - 3	DK01 - 3	FI01 - 3	LV01 - 2
MT01 - 2	NL01 - 2	PL01 - 3	SK01 - 2	SE01 - 3	TR01 - 3	IE02 - 2

places:

**Pending booked  
places:** 0

**Accepted places:** 50

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## TCA PARTICIPANT APPLICATION

**Start date of TCA  
Participant  
Application:** 02.05.2023

**Application deadline:** 08.06.2023

**Confirmation deadline  
for Sending NAs:** 11.06.2023

**Confirmation deadline  
for Organiser NAs:** 21.06.2023

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